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VICE PRESIDENT – DEVELOPMENT

Location: Boulder, CO.

Company Overview:

A search is underway for our client an industry leading Colorado based solar energy developer, owner, operator and financier of distributed generation PV solar energy systems and projects across North America & Europe.

Gaia Human Capital Consultants (www.gaiahumancapital.com) executive search consultants has been retained to assist in recruiting and securing this individual.

Organization:

Our client is well-established and capitalized as an industry leading Colorado based developer, owner, operator and financier of distributed generation PV solar energy systems and projects across North America and Europe. They work primarily with schools (K-12), higher education, universities, municipalities, corporations, homebuilders, and nonprofit entities to provide a complete turnkey solar system with no upfront capital outlay. Services include power purchase agreements and other innovative financing solutions. On each unique solar project, this organization forms local partnerships with installers, electricians, engineers, general contractors, unions, and workforce development groups.

With a Power Purchase Agreement (PPA) model, there are no capital outlays for the host site and electricity is offered at a discounted rate compared to carbon based fuels. Programs include integrated work force development and education, discounted electricity rates, and discounted ownership options.

This organization offers a fast-paced, entrepreneurial work environment.

Position Summary:

We seek a highly talented and entrepreneurial team member to oversee all pre-development project related activities. The position will work in a multi-disciplinary capacity with the executive, sales, legal, and finance departments, while reporting to the Senior Vice President of Operations.

Our client has over 50MWs of projects underway or completed across North America, has a master financing program in place, and is well positioned for significant growth over the next several years.

Responsibilities:

- Assist sales department in evaluating potential development opportunities;
- Direct and review due diligence efforts with operations;
- Fine tune financial modeling with sales and finance departments;
- Support legal team in contract negotiations with host sites or channel partners;
- Coordinate with legal team to manage pre-construction closings;
- Support operations and project managers during construction process.



Qualifications:

- ✓ This individual should demonstrate five plus years experience in development;
- ✓ 2 plus years in the solar industry;
- ✓ A thorough understanding of financial modeling, credit agreements and legal transactional work.

Education:

Bachelor’s degree in science or engineering
MS degree in science or engineering preferred
Degree with an emphasis in renewable energy is a plus.

Skills:

Professional computer skills
Superior communication skills

Compensation:

Our client offers competitive compensation and a complete benefits package.

Diversity Recruitment Policy:

Our client is an EEO/AA employer. Gaia Human Capital Consultants adhere to all EEO, and U.S. state laws and regulations and will not discriminate on the basis of actual or perceived race, color, religion, creed, national origin, ethnicity, age, disability, sexual orientation, gender, gender identity and expression and military status.

Contact Information:

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